



Gloria Chow

To: airportcomments@edlb.gov.hk
cc: Jon Conway
Subject: HKIA Partial Privatisation
 Urgent Return Receipt

31/05/2005 12:38

Dear Sir

Attached please find a copy of the letter from HASPA (Hong Kong Airline Service Providers Association) on the above subject. We have also sent it by fax 2868 4679.

Please kindly acknowledge receipt.

Yours sincerely
Gloria Chow
Personal Assistant to HASPA Chairman

<<EDLB - HKIA Partial Privatisation.doc>>



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Ref: HASPA/031/050531

31 May 2005

Economic Development & Labour Bureau
2/F Main Wing, Central Government Offices
Lower Albert Road
Central, Hong Kong

Dear Sir

Hong Kong International Airport (HKIA) – Partial Privatisation

As the consultation period on the proposed partial privatisation of HKIA draws to a close, I have been asked by HASPA members to make an additional submission.

The issue is related to the rights of the Airline Service Provider Community to carry out business activities:

- a) at locations other than HKIA
- b) of a nature other than for which (franchise) rights were granted (sole purpose).

Clearly, the Authority has an obligation to ensure its business partners and franchisees primary focus is to provide high quality aviation support services to enable the smooth running of the airport. This is fully understood.

However, the 'peak and trough' nature of airport activity has resulted in many of our members seeking opportunities to utilise the inevitable spare capacity available during less busy periods. Expensive assets, both people and equipment, could be much better utilised if the current restrictions were removed.

In summary, we would strongly support a change in Ordinance and/or franchise renewal terms to enable any company, based on the airport, to freely trade with any organisation, regardless of location.

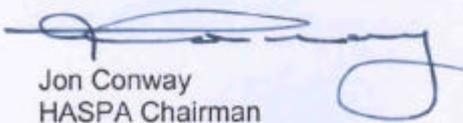
In addition, we would ask that business partners and franchisees are allowed to conduct business activities outside the scope of 'required or optional services' provided, of course, they do not conflict with other core franchisee activity.

You will, no doubt, be aware that the Airport Authority itself has recently expanded its scope of business beyond HKIA.

We view it as extremely unfair, indeed unacceptable, for the Authority to impose restrictions on its business partners trading ability whilst, at the same time, expanding its own portfolio.

We welcome this opportunity to comment and would be very happy to elaborate if required.

Yours sincerely



Jon Conway
HASPA Chairman

HASPA MEMBER COMPANIES

1. **AFSC Refuelling Ltd**
2. **Asia Airfreight Terminal Co Ltd**
3. **China Aircraft Services Limited**
4. **Cathay Pacific Catering Services**
5. **DCH – Dragonair Airport GSE Services Ltd**
6. **Gate Gourmet Hong Kong Limited**
7. **Ground Support Engineering Ltd**
8. **Hong Kong Air Cargo Terminals Ltd**
9. **Hong Kong Aircraft Engineering Ltd**
10. **Hong Kong Airport Services Ltd**
11. **Hong Kong Int'l Airport Services Ltd**
12. **Hong Kong Business Aviation Centre**
13. **Hong Kong Oxygen and Acetylene Co Ltd**
14. **Jardine Airport Services Limited**
15. **Jardine Air Terminal Services Ltd**
16. **LSG Lufthansa Service Sky Chefs**
17. **Menzies Aviation Group HK Ltd**
18. **Pan Asia Pacific Services Ltd**
19. **Regal Airport Hotel**
20. **Worldwide Flight Services Fuelling (HK) Ltd**
21. **Worldwide Flight Services Inc**